

## Membership Agreement

The Efficient Windows Collaborative (EWC) is an unincorporated consortium of manufacturers and other interested parties dedicated to increasing the market share of high-efficiency window products. Administered by the Alliance to Save Energy, in cooperation with Lawrence Berkeley National Laboratory, the University of Minnesota and other organizations active in the fenestration efficiency field, the Collaborative offers its members certain benefits, and also requires certain commitments. This agreement defines these benefits and commitments.

### Membership

Members may participate in one of three categories:

1. **Manufacturers**—producers of whole fenestration products such as windows, doors and skylights.
2. **Suppliers**—producers and suppliers of components such as glazing, lineals, spacers, and other components of the fenestration product.
3. **Affiliates**—non-manufacturing interested parties such as trade associations, utilities, consultants, and government agencies.

The EWC maintains two levels of membership: charter membership and regular membership. Charter members are defined as those who signed this agreement by November 1, 1997.

### Member benefits include:

#### 1. Access to Motivated Customers

- Motivated customers are directed to your products through the EWC web site. The Window Selection Tool [www.efficientwindows.org/selection.cfm](http://www.efficientwindows.org/selection.cfm) shows the benefits of efficient windows and links directly to EWC member company products.

#### 2. Increased Visibility

- EWC member names are included on official membership lists, but not on letterhead or other media.
- EWC promotes ENERGY STAR labeled and NFRC-certified products, helping EWC members capitalize on participation in these programs.
- EWC and members join in promoting societal goals such as energy savings, sustainable building design, and high customer value.

#### 3. Profit from Outreach and Education

- Upon member request, EWC will print and send fact sheets, brochures, and other information material for company use.
- At an additional cost, EWC will develop customized education materials for specific manufacturers, regions and audiences or provide workshops and training to company staff and customers.

#### 4. Advancing the Window Market

- EWC members partake in a shared investment with the rest of the industry and the Department of Energy in promoting high performance products important to sustainable industry growth.
- EWC members help us advocate for the development and implementation of utility and state incentive programs for efficient windows, doors and skylights.

## **Membership Commitments**

EWC members agree to the following commitments:

- Agreement to use NFRC labeling on at least 50% of products by the end of the 1st year of EWC membership.
- Agreement to use NFRC labeling on at least 90% of products by the end of the 2nd year of membership.
- Support of EWC initiatives through membership dues (see below).
- Participation in EWC initiatives as appropriate.
- Use of ENERGY STAR® labels on qualifying products.

NFRC labeling and Energy Star requirements apply to manufacturers only.  
The EWC management may develop other commitments.

## **EWC Membership Dues Levels**

Below is the breakout of the annual dues levels (\$1000, \$750, \$500 or \$250). Invoices are sent out at the beginning of each year. For new members joining the EWC, dues are prorated for that year.

### **Manufacturers**

Producers of whole fenestration products such as windows, doors and skylights.

Annual dues level depends on the size of a manufacturer's market:

- National manufacturers: \$1000
- Larger regional manufacturers (sales in up to 20 states): \$750
- Small regional manufacturers (sales in up to 5 states): \$500

### **Suppliers**

Producers and suppliers of components such as glazing, lineals, spacers, and other components of the fenestration product.

Annual dues: \$1000

### **Affiliates**

Non-manufacturing interested parties such as trade associations, utilities, consultants, and government agencies.

For-profit companies (such as utility companies, home improvement companies, etc.): \$500

Non-profit organizations (such as energy efficiency and trade associations, etc.): \$250



**To Become an EWC Member:**

Select the applicable membership category, complete contact information and signature below.

**1. Manufacturer**

- National manufacturer
- Larger regional manufacturer (sales in up to 20 states)
- Smaller regional manufacturer (sales in up to 5 states)

**2. Supplier**

**3. Affiliate**

- For-profit company
- Non-profit organization

The signatures below constitute consent to the terms of this Agreement.

**For the EWC:**

Name: Nils Petermann  
 Title: Project Manager  
 Organization: Alliance to Save Energy

Address: 1850 M Street, NW  
 Suite 600  
 Washington, DC 20036  
 Phone: 202/530-2254  
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 e-mail: [npetermann@ase.org](mailto:npetermann@ase.org)  
 Web site: [www.efficientwindows.org](http://www.efficientwindows.org)  
 Signature: \_\_\_\_\_  
 Date: \_\_\_\_\_

**For the Member:**

Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Organization: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Fax: \_\_\_\_\_  
 e-mail: \_\_\_\_\_  
 Web site: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Date: \_\_\_\_\_

Also include additional contacts from marketing and other departments to receive informational mailings related to efficient windows.